



## progressplus helps williams dramatically increase turnover & profits

Founded in 1960, Williams & Co. based in Southampton, manufactures precision machined components including gears for the Aerospace, Nuclear, Medical, Formula One and Commercial markets.

Williams understand the quality control requirements for these highly technical industries and has a vigorous quality control department conforming to BS EN ISO 9002 and AS9100 requirements. The company strives to deliver high levels of customer satisfaction including on-time delivery and zero defects.

The company had been using a paper based manual system but as their business expanded and became more complex, the company decided that they needed to move to production control system. After evaluating a number of different systems the company selected ProgressPlus.

"One of the key reasons we selected ProgressPlus was that it was very easy and intuitive to use," said Dave Fripp, Managing Director at Williams. "That meant we could deploy the system quickly and without spending a long time training our staff."

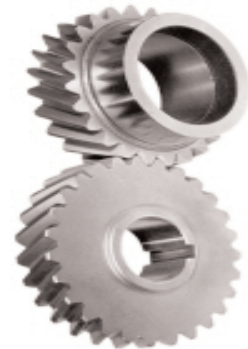
The company decided to deploy ProgressPlus across their entire business and are using Enquiries, Sales Orders, Works Orders, Purchase Orders, Shop Floor Data Collection, Inventory / Stock, Delivery, Invoicing and Shop Floor Loading.

"ProgressPlus has made a huge impact on our business - our turnover has increased by 40% and our profits are up by 60%"

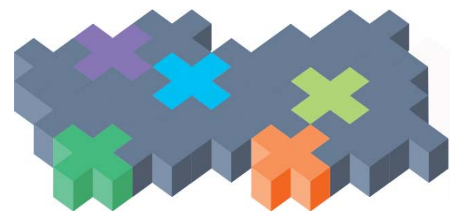
"We have also improved our on-time delivery performance to 99%, leading to increased customer satisfaction."

[www.williams-eng.co.uk](http://www.williams-eng.co.uk)

## precision engineering



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